

## Easy to install, no matter what the season.

Goodman and Google are jointly launching the Nest thermostat E + **Goodman** for independent **Goodman**<sup>®</sup> brand dealers. This is the first co-branded thermostat for Google – and an incredible testament to the advancements and leadership that Goodman has in the HVAC space.

### FAQs

#### Why did Google and Goodman choose to collaborate?

Google and Goodman are both known as leaders in their respective spaces and industries. Leveraging the strengths of Goodman with HVAC equipment, and Google's expertise in thermostats – it was a match made in contractor heaven.

#### What's in it for the contractor?

- A 5-year limited warranty\* from Goodman and VIP dealer technical support from Google.
- Customized **Goodman** brand packaging to streamline sales at the kitchen table.
- Nest HVAC monitoring provides access to the vast network of installed Nest thermostats, and sales and service leads.
- The homeowner receives Nest email alerts\*\* with personalized **Goodman** dealer contact information.

#### Where can I buy the Nest E + Goodman?

This product will only be available for purchase through Goodman's network of independent and company-owned branches.

#### How can I take advantage of the Nest Pro program?

It's simple! **Goodman** brand dealers just need to sign up as a Google Nest Pro at [g.co/nestpro](http://g.co/nestpro).

\* The full text of Goodman limited warranty on this product may be viewed at [www.goodmanmfg.com/products/controls](http://www.goodmanmfg.com/products/controls) or may be requested in paper copy by contacting us at 19001 Kermier Road, Waller, TX 77484.

\*\* Alerts can notify the homeowner of a potential issue with an eligible HVAC system. They're meant to provide helpful information, not an endorsement, representation, or warranty of any kind of the health of an HVAC system. Alerts aren't intended to replace a diagnosis by a qualified HVAC professional.



**Become a Nest Pro and beat seasonal slumps when you install a Nest thermostat E + Goodman.**

# FAQs

# Turn up your sales with the Nest thermostat E + Goodman.



**I don't like selling smart thermostats – they are too complicated. Why should I offer the Goodman Nest?**

The smart thermostat market is exploding with demand from consumers and is projected to continue growing rapidly. With easy to follow instructions and a guided set up process – you can quickly become a smart thermostat expert! Run into problems? Google Nest has a dedicated line just for Nest Pros! 1-855-VIP-NEST

## **Is the Nest E now exclusive to Goodman?**

The Nest E + **Goodman** carries a separate part number – and differentiation as discussed above. The standard Nest thermostat E will still be sold by Google through the Pro channel.

## **What is Nest HVAC monitoring and how may it help my business?**

HVAC monitoring is available on the Nest thermostat E + **Goodman** as a tool to help customers get updates on system performance – and keeps you connected to those customers when they need professional service on their **Goodman** brand system.

Sign up as a Nest Pro to take advantage of:

- Long-lasting connections helping to promote loyalty with customers
- Consistent jobs regardless of the season
- High-quality leads



## **In the box**

Nest Thermostat  
Base plate  
Mount screws  
Trim kit  
Trim plate (7.09" x 4.41")  
Documentation

## **Sold separately**

Steel plate (3.94" x 2.68")  
Mounting screws  
Guide

